

ELMIA SUBCONTRACTOR connect

10 – 13 NOVEMBER 2020

HIGH QUALITY – PREBOOKED – BUSINESS MEETINGS

NEW TIMES PROVIDES NEW OPPORTUNITIES TO CONNECT!

Elmia Subcontractor will this year be Elmia Subcontractor Connect, a digital matchmaking with new ways to connect, meet and create business opportunities. Elmia Subcontractor Connect is the digital arena for meetings between industrial buyers and suppliers from all over Europe.

The digital matchmaking will be held 10-13th November. Through short (25 min), efficient, pre-booked business meetings you can build the foundation for tomorrow's valuable business deals!

Swedish and European buyers in a number of industries are looking for new suppliers, new technology and innovative solutions. Can you offer what the buyers are looking for?

Welcome to connect digitally!

REGISTERED BUYERS AND WHAT THEY ARE LOOKING FOR:

AAF Europe (Germany)

Alnarp Cleanwater Technology AB (Sweden): Looking for suppliers of rotational molding for our tanks and air pump for outdoor use.

AQ Plast AB (Sweden): Looking for suppliers of machined and turned metal parts who are who are good at costefficient production of low volume small parts, 300-1 000 pcs/year.

Aqua Nova AB (Sweden): Looking for suppliers related to Stainless steel construction with focus on food and pharma.

Atomler AB (Sweden): Looking for partnership to recycle plastic production waste and partnership in sourcing recycled plastic material.

Autoliv Sverige AB (Sweden): Looking for partners that can help us produce prototypes and low series of safety products. Looking for suppliers of **electrical harness** inclusive terminal choice, whole assembly and cold gas inflator.

Brännehylte Lagarsystem AB (Sweden): Looking for pipe suppliers who can handle small to medium large numbers (1-10000pcs) of cutting and laser cut pipes, in both galvanized and untreated steel. Looking for suppliers/producers who can manufacture wire shelves / nets with small to medium large numbers (1-5000pcs) in both galvanized material and untreated steel.

DeLaval International AB (Sweden): Looking for automated services (procurement/planning) except of EDI. Looking for semi-automated material handling (AGV) in existing infrastructure without heavy investment/change of building.

THE MATCHMAKING MEETINGS TAKE PLACE BETWEEN:
10-13 november

CAN YOU OFFER WHAT THE BUYERS ARE SEARCHING?

We will have about thirty buyers participating in the matchmaking. See here what those who have registered are looking for.

Fabryka TURAS (Poland): Looking for new sources of material deliveries for their production and for cooperation with toolshops for new projects from their costumers.

Fortaco Group Oy (Poland): Looking for thick & Thin RTW parts (black steel) Steel processing services, Wire harness Plastics Polycarbonate parts.

Framery Oy (Finland)

Getinge (Sweden): Looking for process equipment/products within: Piping, filter houses, tanks, connections/fittings (ie TC-clamps), manifolds and systems, mesh wiring, grids, bars (ie baskets/grid shelves), Welding and post treatment of stainless steel welding (tig, plasma etc) 1.4404/1.4304 only.

GKN Aerospace Sweden AB (Sweden) Grupa MTP (Poland)

Hem Design Studio Sweden AB (Sweden): Looking for metal components and metal frames, molded foams and wooden elements suppliers for the furnitureindustry.

REGISTERED BUYERS AND WHAT THEY ARE LOOKING FOR:

Hillrom [Sweden]: Looking for a Casting supplier for low volume casted parts in stainless steel, annual volume 2000 pieces of 3 different parts. Looking for a sewing thread for industrial textile production of lifting-slings used for personal lift in hospitals, home care and elderly care.

Invent Medic Sweden AB [Sweden]

Konsthantverk i Tyringe AB [Sweden]

Lindab steel AB [Sweden]

Maze Interior AB [Sweden]

Micro MIM Japan Holdings Inc [Japan]: Looking for a technical sales representative who will be passionate about our Micro MIM technology and willing to work on a commission basis. Looking for MIM powder suppliers that is completely spherical, gas-atomised metal powder for MIM in various kinds. See their [website](#) for the current list of material they offer.

PARTICIPATION AND MORE INFORMATION:

The participation fee is 3000 SEK for suppliers. Let us know if you have any questions.

Best regards,

The Subcontractor Connect team in Jönköping

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Northvolt AB [Sweden]

Parker Hannifin Manufacturing AB [Sweden]: Looking for pipe forming, brass casting, forging and aluminum casting.

PBS Consulting & trade, spol. s r.o. [Slovakia]: Looking for suppliers of technologies and materials for 3D printing of models, prototypes and small series from ferrous and nonferrous metal. Looking for new suppliers of magnesium alloys, nickel alloys and new progressive materials in a variety of shapes and parts – round, flat and square bars, plates, shapes, tubes, castings and forgings parts – for use in applications in the engineering, automotive, racing, aerospace, medicine and energy.

Räckesbutiken Sweden AB [Sweden]

Scania CV AB [Sweden]: Looking for organic and in-organic surface treatment for Iron Casted parts. Looking for foundry and machining iron casting - mainly ductile iron.

Trafikverket [Sweden]



REGISTER HERE!

<https://subcontractorconnect2020.elmia.b2match.io/>



SUBCONTRACTOR CONNECT IS ARRANGED IN COLLABORATION WITH



Elmia Subcontractor

www.elmia.se/subcontractor